

Capability Statement

Instructor-Led Project Management & Professional Development Training for NY State Agencies

Company Overview

AtSilvia is a professional development firm located in New York State, dedicated to providing instructor-led project management and workforce training tailored for our public servants. Our mission is to enhance the effectiveness of government programs by offering practical, role-based instruction that aligns with the workflows of New York State agencies. Through our training, we support agencies in achieving better planning, governance, accountability, adoption, change management and program delivery.

Core Capabilities

- **Project Management Training:** We deliver CompTIA Project+ training designed specifically for government and public-sector programs.
- **Project Controls:** Our instruction covers the use of **Microsoft Project and Project Online**, focusing on scheduling, resource planning, and change management.
- **Collaboration, Change Management and System Adoption:** We train project teams on Microsoft 365 tools such as Teams, SharePoint, and Planner to enhance collaborative work environments utilizing AI Copilot
- **Data Visualization:** Our programs teach teams how to utilize **Excel** and **Power BI** for project reporting and the creation of executive dashboards.
- **AI Enablement:** We support the responsible adoption of **AI technologies like Copilot, ChatGPT and Gemini** to drive operational efficiency within organizations.
- **Bilingual Delivery:** Our instructor-led training is available in both English and Spanish to meet diverse workforce needs.

Key Differentiators

- We are a New York State-based provider, located in Orchard Park, with extensive experience in public and corporate sectors training.
- Our instructors are Microsoft Certified Professionals (MCPs) and CompTIA CTT+ certified trainers, ensuring high quality instruction. (35+ years hands-on experience -Globally)
- Our curriculum is specifically designed for government environments, reflecting the realities faced by agency staff.
- We offer flexible delivery options, including in-person, virtual, and hybrid instructor-led formats.

Past Performance (Selected)

- ENFRA: Provided project scheduling, reporting training, and change management support. (Construction Industry)
- New York State Department of Health, U.S. Military (Army, Navy, National Guard): Conducted standards-based project and technical training for various branches. Merck Pharmaceutical, Mayer and HP Germany – (North and Latin America)



Company Data

Service Type	Instructor-Led / Virtual Training
NIGP Codes	924-16, 924-35, 924-40, 924-43
NAICS Codes	611420, 611430
Business Status	NY State Vendor #: 21062443 M/WBE certified

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